



The WWBR News & Views

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Issue No. 1

Professionals Dedicated to Progress

January 21, 2022

2022 Board of Directors

Denny Tryban
President

Carol Steiger
Vice President

Peter (Bill) Whyte
Secretary/Treasurer

Cory McMurphy
Director

Cheryl Schlehuber
Director

Michelle Gurzynski
Director

Leslie Burroughs
Director

Aimee Smith
Director

Roger Kopernik
Director

Candy Hoover
Director

Linda Sherwood
Director

BOARD STAFF

Jeannie Rizzarda
Association Executive

Gracie Goddard
Executive Assistant

Cathy Landry
MLS Specialist

NEW OFFICE APPLICATIONS:

Top Of Michigan Appraisal Co.
John S Porter

NEW MEMBER APPLICATIONS:

Jason Britton – CB Schmidt Houghton Lake
Anthony Coln – St. Helen Realty
Ethan Elsenheimer – REO Alpena
Connie Hertzberg – St. Helen Realty
John Porter – John S Porter
Kayla Spohn – Northern Lakes Properties
Alli Spragg – Alpena Appraisal Service
Lisa Welke – REO Gladwin

WELCOME NEW MEMBERS:

Tiana Concepcion – Exit Realty Premier
David Hillger – BHHS Indian River
Angela Reid – Hillman Real Estate
Melissa Szymanski – Lakeshore Realty

TRANSFERS:

Michelle Hext to Top Of Michigan Appraisal Co
Lorie Allen to BHHS Rockford

DROPS:

Blue Water of Houghton Lake –
Lorie Summers
Brandy Alexander – REO Alpena
Benjamin Appraisal- Dan Benjamin
Paula Hocquard – BHHS Indian River
Meghan Lawton – Chesley & Co
Kayla Mullett – BHHS Indian River
Crystal Newman – C21 Northland Houghton Lake
Jon Shazri – C21 Northland Grayling
Holly Stratton – C21 Northland Houghton Lake
Michelle Vaughn
Rockwell Whitener – Alpine Realty Group
Indian River



WWBR 2022 UPCOMING EDUCATION/EVENTS

* **Two Hour CE (1 Hour Legal and 1 Hour Elective):** Thursday, February 3rd, 2022 Virtual Zoom Meeting from 10:00am to 12:00pm. [REGISTER ONLINE](#)

* **Six Hour Legal CE:** Wednesday, February 23rd, 2022 Virtual Zoom Meeting from 9:00am to 3:00pm. [REGISTER ONLINE](#)

* **Two Hour CE & Chili Cook-Off:** Thursday, February 24th, 2022 at The Otsego County Library, 700 S. Otsego Ave, Gaylord from 11:00am to 2:00pm. [REGISTER ONLINE](#)

* **Six Hour Legal CE:** Wednesday, March 2nd, 2022 HYBRID (Virtual & In-Person) from 10:00am to 4:00pm. Roscommon Township Hall, 8555 Knapp Rd, Houghton Lake Mi. 48629
[REGISTER IN-PERSON](#)
[REGISTER VIRTUAL](#)

* **Six Hour Legal CE:** Thursday, March 3rd, 2022 HYBRID (Virtual & In-Person) from 10:00am to 4:00pm, Alpena Community College (CTR 106), 665 Johnson St., Alpena Mi. 49707.
[REGISTER IN-PERSON](#) *limited seating 50*
[REGISTER VIRTUAL](#)

2022 EDUCATION MEMBER SURVEY RESULTS

At the end of December, the Water Wonderland staff sent out a survey to members in regards to Education, Communication, MLS Business Tools, Consumer Outreach Programs, and what as a board we could add or change to help with your day-to-day business.

We would like to thank the 65 members that helped and completed the survey. With these results we were able to schedule some Free Education Classes for the year, and are working on others to offer. The board would like to share with the membership a summary of the results:

[2022 EDUCATION SURVEY RESULTS](#)



NEW LICENSING CYCLE / NEW EXPIRATION DATE / NEW CON-ED REQUIREMENTS

As the new licensing cycle beginning as of November 1, 2021, **you will note that the date of when your license expires is no longer October 31st. It is now the date of when you were first issued your license.** With this change for the licensing cycle, this also changes the con-ed requirements. In the past all Real Estate Agents were required to complete 2 hours of Legal Con-ed each year of the licensing cycle by October 31st of that year. Now with the expiration date no longer being on this date, you will need to complete 2 hours of legal con-ed by the date of when your license will expire. So, for example, if your license is set to expire on February 2, 2024, you will need to complete 2 hours of legal for this year by February 2nd, 2022, and by February 2, 2023 and by February 2, 2024.

We will note that Michigan Realtors and the Public Policy Committee are working with Legislature to get this requirement to change to a calendar year, but this is going to take some time to get the law changed. We will keep you updated on this subject.

First-Time Home Buyer Savings Accounts Move Closer to the Governor’s Desk

Today the Michigan Senate unanimously passed House Bill 4290, sponsored by Representative Mari Manoogian (D- Birmingham). This important vote puts the bills on track to hopefully hit the Governor’s desk by the end of next week. The Michigan House is scheduled to vote on the remaining piece of the bill package, Senate Bill 145 sponsored by Senator Ken Horn (R- Frankenmuth), when they return to session.

Once in law, these accounts will provide a pathway to homeownership and promote smart savings and talent retention. We thank the state legislature for addressing this important issue and a big ‘thank you’ to our main bill sponsors, Representatives Mari Manoogian and John Damoose, and Senators Ken Horn and Jim Runestad.

Register Now and Be Ready to Vote in 2022!

Do you need to register to vote or update your voter registration address? It’s easy! [Visit the Michigan Secretary of State’s website.](#)

Please note that one needs to have a valid Michigan driver’s license or state ID to utilize this resource.

Water Wonderland Board of Realtors know it is important to be involved promoting our industry, private property rights, and the power of ownership. Make sure you are prepared to cast your ballot in future local, state, and federal elections!

MLS Corner

Custom Views Now on Mobile: Custom views created on Flexmls Desktop are now accessible when searching on the Flexmls For Real Estate Pros Android App and the Flexmls Mobile website (m.flexmls.com). The View controls which columns are displayed on the List tab of search results. To display a different set of columns, select a different view in the drop-down menu.

The Dashboard: Your New Favorite Time-Saving Tool: Get in and out of Flexmls with as few clicks as possible by customizing your dashboard. The dashboard is the first page you land on when logging in to Flexmls, and it provides easy access to functions you use the most. It consists of several panels, or gadgets, containing information you need to make it an efficient starting point for your work. Drag and drop gadgets on your dashboard to customize it, and easily access saved search templates, hot sheet reports, market statistics, contacts or anything else you decide is needed to do your job quickly!
[THE DASHBOARD](#)

WWBR GOOD NEIGHBOR AWARD PROGRAM

Water Wonderland Board of Realtors is seeking nomination(s) for the 2nd Annual Good Neighbor Awards, which recognizes REALTORS® who’ve made an extraordinary impact through volunteer community service. This program will run in conjunction with the National Association of Realtors Good Neighbor Award Program, so our deadline for nomination will not be until March 1st, 2022.

Good Neighbor Award winner will receive:

- A \$500 grant for their community cause
 - A Good Neighbor Award trophy
 - Press Release sent out to all local media on the winner and award
 - Use of the Good Neighbor Winner logo on marketing and promotional materials
- More [details](#) and [entry form.](#)

RESIDENTIAL SOLD INFORMATION FOR DECEMBER

COUNTIES	SALES		VOLUME		AVG. SALES		MEDIAN SALES	
	2020	2021	2020	2021	2020	2021	2020	2021
Alcona	5	8	1,265,900	980,150	253,180	122,518	160,000	145,500
Alpena	41	45	5,535,394	7,081,062	135,009	157,356	121,000	145,000
Antrim	2	3	300,000	560,000	150,000	186,666	150,000	185,000
Cheboygan	40	26	8,768,401	5,806,000	219,210	223,307	182,500	157,500
Chippewa	3	0	375,000	0	125,000	0	90,000	0
Crawford	27	33	4,627,628	5,841,700	171,393	177,021	169,500	164,000
Mackinac	3	6	769,400	1,268,000	256,466	211,333	254,500	140,000
Missaukee	1	1	49,000	195,000	49,000	195,000	49,000	195,000
Montmorency	16	19	2,297,680	2,556,750	143,605	134,565	112,500	129,250
Oscoda	17	17	1,878,300	2,319,900	110,488	136,464	87,900	112,000
Otsego	52	46	10,125,400	9,298,456	194,719	202,140	161,500	178,448
Presque Isle	14	11	2,197,350	1,734,987	156,953	157,726	132,550	142,000
Roscommon	49	53	10,487,300	11,316,200	214,026	213,513	150,000	145,000
Wexford	1	0	127,220	0	127,220	0	127,220	0